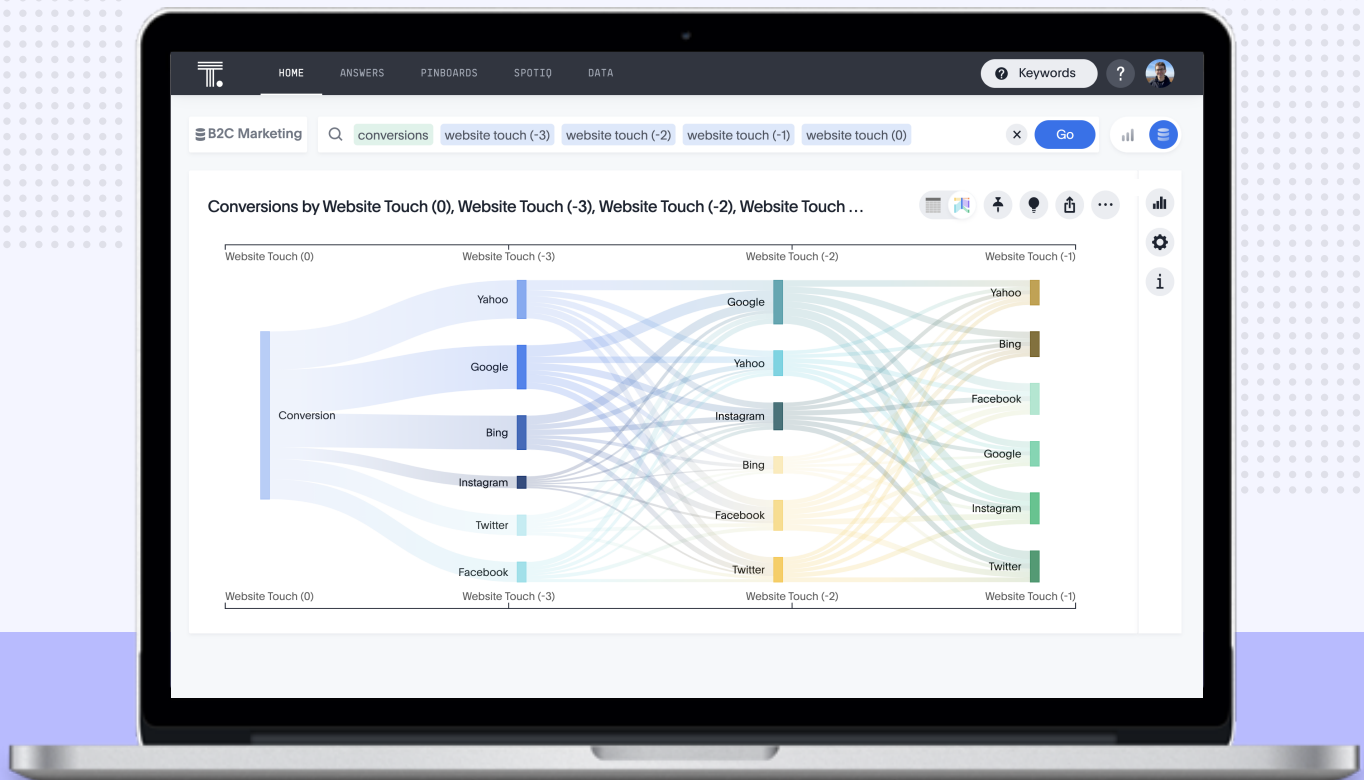




ThoughtSpot Activation Services

PLATFORM CONFIGURATION





ThoughtSpot Activation Services: Platform Configuration

The screenshot displays the 'Choose connection type' step of the ThoughtSpot Platform Configuration process. The interface is a web-based form with a dark header bar containing the ThoughtSpot logo and three numbered steps: 1. Choose connection type (active), 2. Specify connection details, and 3. Select tables. To the right of the steps are 'Cancel' and 'Continue' buttons. The main content area is titled 'Choose connection type' with the instruction 'Give your connection a name and select the datasource to get started'. It includes a 'Connection name *' field with the text 'Customer 360 Data', a 'Connection description' field with the placeholder 'Enter connection description', and a 'Connection type *' section. This section contains six selectable options, each with a logo and name: Snowflake, Amazon Redshift, Google BigQuery, Azure Synapse, Teradata, and SAP HANA.

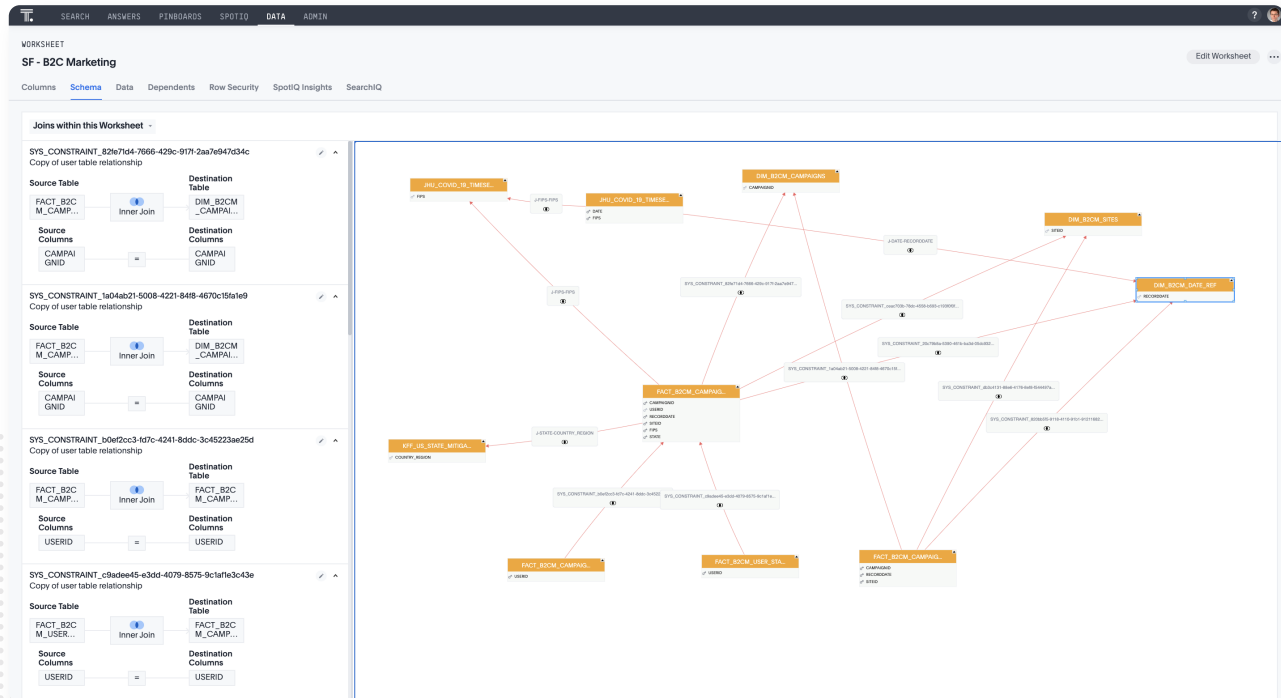
At ThoughtSpot, we know how to help you cross that last mile from data to action so you can maximize the value of your cloud data warehouse investment. With ThoughtSpot Platform Configuration Services, our analytic experts quickly connect ThoughtSpot with your existing cloud data warehouse and analytics environment and processes and configure ThoughtSpot to support your specific intended outcomes.

ThoughtSpot Activation Services

ThoughtSpot Activation Services focus on helping you immediately activate and unlock the value of ThoughtSpot. We go beyond simple product implementation. Our experts help you consider all the factors — from processes and resources to people and measurable business impact. We work with you to establish a blueprint for bringing high-value AI-driven search analytic use-cases to life.



ThoughtSpot Platform Configuration:



ThoughtSpot Platform Configuration

Setup, connection, and configuration of the ThoughtSpot Platform with ThoughtSpot Cloud or Embrace to a cloud data warehouse supported by ThoughtSpot.

Configuration tasks include the following based on tier (ThoughtSpot Cloud or Embrace):

ThoughtSpot Cloud

- Configuration of the ThoughtSpot Cloud environment
- Connect to a cloud data warehouse supported by ThoughtSpot
- Configuration assistance
 - SSO configuration
 - Administrator onboarding
 - User login distribution
- Training: ThoughtSpot Cloud Essentials technical training and certification (2 attendees)

Embrace

- Installation and configuration of the ThoughtSpot software in customer's environment
- Connect to a cloud data warehouse supported by ThoughtSpot
- Configuration assistance
 - SSO configuration
 - Administrator onboarding
 - User login distribution
- Training: ThoughtSpot Cloud Essentials technical training and certification (2 attendees)



- Communicate best practices for use of ThoughtSpot, including:
 - Access Controls (users/groups) and Data Security (RLS)
 - Data Modeling (cloud data warehouse)
 - Modeling for Search (ThoughtSpot worksheets)
 - ThoughtSpot Modeling Language (TML) / Scriptability
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 - Access Controls (users/groups) and Data Security (RLS)
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 - Modeling for Search (ThoughtSpot worksheets)
 - ThoughtSpot Modeling Language (TML) / Scriptability

Pricing

Consulting Services will be performed on a fixed price and fixed scope basis stated on the Order Form.

Work Hours

Consulting Services work performed is predicated on a forty-hour (40-hour) work week (at eight (8) hours per day), 9:00 am – 5:00 pm local time, Monday through Friday, excluding Customer holidays and travel hours.

Customer Responsibilities and Resources

Customer acknowledges and agrees that: (a) ThoughtSpot's obligations relating to Consulting Services are conditioned and dependent upon Customer's timely fulfillment of its responsibilities as set forth in this Service Description, and (b) Customer's failure to timely fulfill its responsibilities may result in additional expenses and that any resulting delay in the Consulting Services or timelines will not be attributable to ThoughtSpot. Customer will provide to ThoughtSpot:

- Access to necessary subject matter personnel, such as the Infrastructure Administrator, Database Administrator, Network Administrator, Project Manager, Business User, Business Sponsor etc., on an as-needed basis for the completion of the tasks specified above.
- Remote access to necessary tools, applications, and documentation needed to provide the Consulting Services.
- The schedule for, and internal coordination of, the work session(s) necessary to complete the Consulting Services.
- Any documentation related to data models and business transformation rules at the commencement of the Consulting Services engagement.
- Resources to conduct testing during the validation phase of the Consulting Services.



Consulting Services Terms and Conditions

For scheduled service days that are canceled or rescheduled by Customer with fewer than ten business days prior written notice to ThoughtSpot, Customer will be charged and pay for: (a) any travel expenses that cannot be canceled or refunded, and (b) the canceled/rescheduled service days if ThoughtSpot is not able to reassign the personnel to another project. For the purposes of this section, email to the ThoughtSpot personnel assigned to this project will be sufficient as written notice. References to Consulting Services herein will apply to "Professional Services" if such term is used in the agreement between Customer and ThoughtSpot governing services purchases.

ThoughtSpot will provide the Consulting Services described herein as identified on the corresponding Order Form. No services are included in this offering except as expressly included in this document. Customer agrees to pay the total fee amount on the Order Form regardless of the total number of hours completed.

If Customer participates in an Advisory Board or other feedback program, then notwithstanding anything to the contrary in any other agreement between the parties, to the extent Customer provides any suggestions, proposals, ideas, recommendations, or other input regarding ThoughtSpot products or services, ThoughtSpot may use the foregoing for any purpose without obligation of any kind. All feedback is provided "as is" and without warranty, and Customer is not identified as its source.

About ThoughtSpot

ThoughtSpot is the Modern Analytics Cloud company. Our mission is to create a more fact-driven world with the easiest to use analytics platform. With ThoughtSpot, anyone can leverage natural language search and AI to find data insights and tap into the most cutting edge innovations the cloud data ecosystem has to offer. Companies can put the power of their modern data stack in the hands of every employee, extend the value of their data to partners and customers, and automate entire business processes. Customers can take advantage of ThoughtSpot's web and mobile applications to improve decision making for every employee. With ThoughtSpot's developer-friendly platform, customers can also embed consumer-grade analytics into their SaaS offerings or build entirely new interactive data apps that engage users and keep them coming back for more. Organizations like Walmart, BT, Daimler, Medtronic, Hulu, Royal Bank of Canada, OpenTable, Metromile, Workato, and Nationwide Building Society rely on ThoughtSpot to transform how their employees and customers take advantage of data. See for yourself and try ThoughtSpot today.