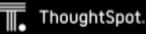


ThoughtSpot Jumpstart Al Advanced Services

Fast Business Enablement and Use-Case Implementation



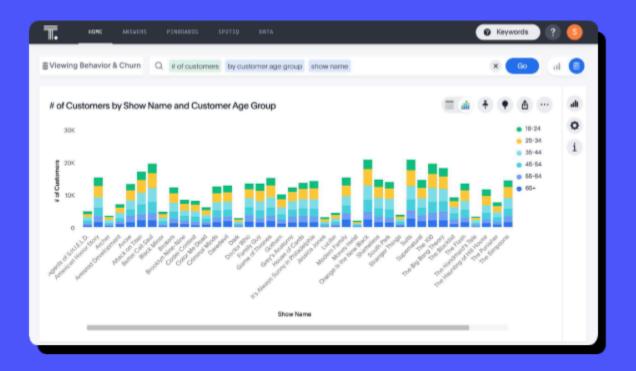


With ThoughtSpot AI Advanced Services, our analytics experts collaborate closely with your team to empower your organization with AI-driven insights. We follow a use-case-based approach, where we define, develop, and deploy a solution tailored to your specific outcomes. Jumpstart AI Advanced Services fast-tracks your use case into production and focuses on utilizing advanced ThoughtSpot features such as Spotter, Liveboards, Analyst Studio, and Embedded Analytics, all customized to meet your unique needs.

01 ThoughtSpot Jumpstart AI Advanced Services

ThoughtSpot Jumpstart AI Advanced Services focuses on helping you immediately activate and unlock the value of ThoughtSpot's AI capabilities. We go beyond simple product implementation, ensuring that AI is at the core of your strategy. Our experts guide you through every aspect — from processes and resources to people and measurable business impact. Together, we create a blueprint for bringing high-value, AI-driven search and analytic use cases to life, ensuring your organization fully leverages the power of artificial intelligence to drive actionable insights.

Jumpstart AI Advanced Components



Single Use Case Configuration and Deployment

Setup, and configuration to support one (1) use case (up to two fact tables and ten dimension tables). We will help you connect to your available data within your cloud data platform, which supports the use case.

Configuration and setup tasks include the following:

ThoughtSpot Cloud

- Configuration of the ThoughtSpot Cloud environment
- Connect to a cloud data platform supported by ThoughtSpot
- Configuration Assistance
 - SSO configuration
 - Administrator onboarding
 - Authorization, groups, roles, and privileges
- Business model creation, including up to two (2) fact tables and ten (10) dimension tables, provided that: (a) fact tables and dimension tables are in a star or snowflake schema, (b) implement row-level security as supported by the product, and (c) implementation to support chasm or fan traps (if use case requires)
- Model creation
- Answer and liveboard creation
- Spotter training on connected tables
- Support with end-user orientation with train the trainer model for up to 2 hours and up to 15 end-users
 - Communicate Best Practices for the use of ThoughtSpot Embedded (if applicable), including:
 - Data modeling
 - Modeling for Spotter
 - Security, including row-level security
 - Thoughtspot Modeling Language (TML)
 - ThoughtSpot embed
 - Standard sample code snippets
- Training:

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- o ThoughtSpot Cloud Essentials technical training and certification (5 attendees)
- ThoughtSpot Embedded Training for Developers (5 attendees)
- Typical project timeline: 90 days

Pricing

Consulting Services will be performed on a fixed price basis as specified in the Order Form and fixed scope basis as described in this Service Description.

Work Hours and Timeline

Consulting Services work performed is predicated on a forty-hour (40-hour) work week (at eight (8) hours per day), 9:00 am – 5:00 pm local time, Monday through Friday, excluding holidays and travel hours.

Customer Responsibilities and Resources

Customer acknowledges and agrees that: (a) ThoughtSpot's obligations relating to Consulting Services are conditioned and dependent upon Customer's timely fulfillment of its responsibilities as set forth in this Service Description, and (b) Customer's failure to timely fulfill its responsibilities may result in additional expenses and that any resulting delay in the Consulting Services or timelines will not be attributable to ThoughtSpot. Customer will provide to ThoughtSpot:

- Access to necessary subject matter personnel, such as the Infrastructure Administrator, Database Administrator, Network Administrator, Project Manager, Business User, Business Sponsor, Developer, etc., on an as-needed basis for the completion of the tasks specified above.
- Remote access to necessary tools, applications, and documentation needed to provide the Consulting Services.
- The schedule for, and internal coordination of, the work session(s) necessary to complete the Consulting Services.
- Any documentation related to data models and business transformation rules at the commencement of the Consulting Services engagement.
- Resources to conduct testing during the validation phase of the Consulting Services.

Consulting Services Terms and Conditions

For scheduled service days that are canceled or rescheduled by Customer with fewer than ten business days prior written notice to ThoughtSpot, Customer will be charged and pay for: (a) any travel expenses that cannot be canceled or refunded, and (b) the canceled/rescheduled service days if ThoughtSpot is not able to reassign the personnel to another project. For the purposes of this section, an email to the ThoughtSpot personnel assigned to this project will be sufficient as written notice. References to Consulting Services herein will apply to "Professional Services" if such term is used in the agreement between Customer and ThoughtSpot governing services purchases.

ThoughtSpot will provide the Consulting Services described herein as identified on the corresponding Order Form. No services are included in this offering except as expressly included in this document. Customer agrees to pay the total fee amount on the Order Form regardless of the total number of hours completed.

ThoughtSpot reserves the right to use subcontractors including, but not limited to, offshore subcontractors to assist with Consulting Services, including, without limitation, data migration, configuration, and implementation processes. ThoughtSpot will be and remain fully responsible for the acts and omissions of subcontractors to the same extent as its own employees.

If Customer participates in an Advisory Board or other feedback program, then notwithstanding anything to the contrary in any other agreement between the parties, to the extent Customer provides any suggestions, proposals, ideas, recommendations, or other input regarding ThoughtSpot products or services, ThoughtSpot may use the foregoing for any purpose without obligation of any kind. All feedback is provided "as-is" and without warranty, and Customer is not identified as its source.



About ThoughtSpot

ThoughtSpot is the Modern Analytics Cloud company. With ThoughtSpot, anyone can leverage natural language search and AI to find data insights and tap into the most cutting edge innovations the cloud data ecosystem offers, extend the value of their data to partners and customers, and automate entire business processes.

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